

Basic Salary – £20,000

On Target Earnings - £32,000

Martin & Co is an award-winning, brand leading and innovative franchise property business with nearly 200 offices across the UK. We are a company who has grown year upon year due to our passionate Franchise Owners and the significant contribution from all of the individuals in our network. Martin & Co is a highly motivated, ambitious and forward thinking business with fantastic opportunities for career progression and regular reviews to enable you to achieve your personal goals.

Areas of Accountability:

- Register applicants
- Organise and attend viewings and valuations
- Liaise and negotiate between buyers and vendors
- Arrange and agree sales
- Build and maintain excellent working relationships with buyers and vendors
- Canvass for new business opportunities
- Achieve pre-agreed targets

The Individual:

- Proven background in property sales or estate agency
- Strong track record of meeting and exceeding targets
- Self-motivation with a 'can do' attitude
- Strong communication skills, both written and verbal
- Able to work on your own initiative and as part of a team
- Professional, positive, ambitious and enthusiastic approach
- Previous experience with a lettings software would be an advantage
- Full, clean UK driving licence is essential

The Company:

Martin & Co was established in 1986, we provide a fully encompassing lettings, property sales and investment service at a local level with the backing of the national leading brand. We are a fast paced expanding property business and the facts speak for themselves... Martin & Co have over 4,000 'To Let' and 'For Sale' boards on display at any time, 40,000 enquiries for sales and lettings across our network in a typical month, and a property let or sold every 7 minutes during working hours! Martin & Co is a market leading, trusted property brand with a dedicated people agenda. We carry out a thorough induction programme for any new member of staff joining the business and we invest in our staff offering regular training opportunities through our Training Academy. If you want to be rewarded and appreciated for the impact and contribution you make to the business with the opportunity to fulfil your full potential, a career without limits then send your CV to us today!